



Monochrome Laser Printer Prices Drop up to 10%

Price reductions from \$24 to \$160!

DIR announces the successful negotiation with **Hewlett Packard (HP)®**, **IBM®**, and **Xerox®** to provide state and local government and public education entities with additional reductions of up to 10% on monochrome laser printers.

- This offer available only through DIR Go DIRECT contracts when you buy directly from Dell or an authorized reseller.
- No quantity limits on purchases.

- Additional pricing discounts for large volume purchases may be available.
- Go to www.dir.state.tx.us/store/buyeralert.htm for an order form and ordering instructions.
- Pricing and models will be reviewed on a quarterly basis. Prices available through this Alert are in effect until **March 17, 2005**.

For information on each printer, click on the vendor name below or visit www.dir.state.tx.us/store/buyeralert.htm.

Type	Model	Print Speed	Memory	Current Price	New Price	Savings	Percent Decrease
HP®	1160	20 PPM	16 MB	\$307.10	\$282.20	\$24.90	8.11%
IBM®	Infoprint®1412N	27 PPM	32 MB	\$444.62	\$412.00	\$32.62	7.34%
Xerox®	3450DN	25 PPM	32 MB	\$579.00	\$529.00	\$50.00	8.64%
Xerox®	4500N	36 PPM	36 MB	\$938.00	\$888.00	\$50.00	5.33%
Xerox®	4500DT	36 PPM	64 MB	\$1,360.00	\$1,260.00	\$100.00	7.35%
IBM®	Infoprint®1332N	35 PPM	64MB	\$1,483.80	\$1,333.00	\$150.80	10.16%
HP®	4350dtn	55 PPM	80 MB	\$1,983.94	\$1,823.08	\$160.86	8.11%

DIR Buyer Alert is brought to you courtesy of the Texas Department of Information Resources (DIR). Be sure to add BuyerAlert@dir.state.tx.us to your email "safe" list to continue receiving alerts on price cuts, new products/services, customer surveys, and more.

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